

| Cash on Cash Returns |  |
| :---: | :---: |
| 5.13\% | Client Average Cash on Cash 5 Year |
| 5.18\% | Client Average Cash on Cash 7 Year |
| 5.25\% | Client Average Cash on Cash 10 Year |
|  | 6.82\% |


| Assumptions |  |
| :---: | :---: |
| Down Payment | $20.00 \%$ |
| Closing Costs | $1.50 \%$ |
| Interest Rate | $5.25 \%$ |
| Property Management Fee | $8.00 \%$ |
| Vacancy/Repairs | $10.00 \%$ |
| Annual Appreciation (YR 1-3) | $9.00 \%$ |
| Annual Appreciation (YR 4+) | $4.00 \%$ |
| Annual Rent Increase | $2.50 \%$ |
| Closing Costs on Future Sale | $7.50 \%$ |


| Proposed Appreciation Table |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: |
| 1 | $\$$ | $165,000.00$ | $\$$ | $14,850.00$ |
| 2 | $\$$ | $179,850.00$ | $\$$ | $16,186.50$ |
| 3 | $\$$ | $196,036.50$ | $\$$ | $17,643.29$ |
| 4 | $\$$ | $213,679.79$ | $\$$ | $8,547.19$ |
| 5 | $\$$ | $222,226.98$ | $\$$ | $8,889.08$ |
| 6 | $\$$ | $231,116.06$ | $\$$ | $9,244.64$ |
| 7 | $\$$ | $240,360.70$ | $\$$ | $9,614.43$ |
| 8 | $\$$ | $249,975.13$ | $\$$ | $9,999.01$ |
| 9 | $\$$ | $259,974.13$ | $\$$ | $10,398.97$ |




